

Securityhunter, Inc. Awarded 2017 Government VAR Partner of the Year by Axis Communications



Axis recognized Securityhunter, Inc. with partner award at ACCC 2017

Baltimore, MD –November 14, 2017, Securityhunter, Inc. was named 2017 Government VAR Partner of the Year by Axis Communications at its 12th annual Axis Connect & Converge Conference (ACCC) held in Seattle, WA. Axis, the market leader in network video, presented these annual awards to top channel, software and technology partners as well as distributors.

Securityhunter, Inc. received this honor for its exemplary success and loyalty, delivering innovative solutions to meet customer needs. Having been chosen as the 13th largest security integration firm in the country and the 2nd largest provider of electronic security systems on GSA Schedule 84 for the federal government, we are specialists from Intrusion Detection Systems (IDS) to Sensitive Compartmented Information Facility (SCIF) systems; from biometric authentication to Homeland Security Presidential Directive-12 (HSPD-12) compliant access control solutions; and from command and control systems to video analytics. Securityhunter has earned its position in the electronic security industry domain as a team of ESS experts that focus on “proven innovation”.

Securityhunter CTO, Alexander Elbert says, “Over the years, it has been proven that Axis solutions are one of the most reliable and technically advanced products in our industry. It has been a pleasure to work with the sales and technical team of Axis. Securityhunter is very honored to receive this award and we’re looking forward to continued implementation of Axis solutions in our government programs.” “It is an honor to bring together the top companies in our industry at ACCC and recognize those strong relationships and shared sense of leadership in providing innovative security and business solutions,” said Larry Newman, Senior Director of Sales, Axis Communications, Inc. “Axis partners are not only part of the industry’s largest professional network, but are also an extension of our team.”



Axis works with more than 90,000 partners across 179 countries at every stage, from distribution to installation, to offer end customers the best solutions for their specific needs. Axis’ partner network includes the Channel Partner Program, the Application Development Partner Program, the Architecture and Engineering Program and the Technology Partner Program. For more information about Axis partners, visit <http://www.axis.com/us/en/partners>.

About Securityhunter, Inc.:

Founded in 1988, Securityhunter targets security solutions which support a wide range of government security initiatives. Securityhunter manufactures, designs, installs and maintains electronic and information security countermeasure systems for government facilities. Securityhunter offers professional security support services, and assists U.S. federal, state and local agencies with assessments and management of security tasks for mission critical CONUS and OCONUS operations.

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