

THE LIST

Compiled by Carolyn Proctor
contact tsandoval@bizjournals.com with questions
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DEFENSE AND FEDERAL CONTRACTORS

RANKED BY AMOUNT OF FEDERAL CONTRACTS AWARDED TO LOCALLY-BASED FIRMS IN FY 2013; OTHER INFO AS OF MARCH 28, 2014

Name / URL	Address / Phone	FY 2013 federal contracts in Md.	Top products or services sold to federal agencies in FY 2013	Top federal purchasing agencies in FY 2013	Top local executives
1 Johns Hopkins University www.jhu.edu	3400 N. Charles St. Baltimore, Md. 21218 410-516-8000	\$926.85 million	R&D/engineering, R&D advanced defense development, R&D space science applications, medical/biomedical R&D, technical support	Defense, NASA, Health & Human Services, Homeland Security, Transportation	Ronald Daniels, president
2 Textron Systems ¹ www.textronsystems.com	124 Industry Lane Hunt Valley, Md. 21030 410-666-1400	\$428.56 million	drones, rotary-wing aircraft, bombs, fixed-wing aircraft, wheeled combat/assault vehicles	Defense, Transportation, Justice, NASA, Veterans Affairs	Steve Mensh, John Hayward, senior vice president and general managers
3 Johns Hopkins Health System www.hopkinsmedicine.org	1800 Orleans St. Baltimore, Md. 21287 410-955-5000	\$331.08 million	general health care, admin/professional support, parking facility rental, engineering R&D	Defense, Health and Human Services, NIH	Ronald R. Peterson, president
4 Whiting-Turner Contracting Co. www.whiting-turner.com	300 E. Joppa Road Towson, Md. 21286 410-821-1100	\$225.64 million	heating/cooling plant construction, building maintenance, building construction, troop housing	Defense, General Services, Health and Human Services, EPA, National Gallery of Art, NIH	Timothy Regan, president and CEO
5 Quality Software Services Inc./QSSI www.qssinc.com	10025 Gov. Warfield Pwy., Suite 401 Columbia, Md. 21044 301-977-7884	\$136.95 million	ADPE system configuration, IT and telecom services, systems analysis, IT strategy and architecture, professional support	Health and Human Services, Housing and Urban Development, Education, Homeland Security, SEC	Bikram Bakshi, president and CEO
6 TeleCommunication Systems Inc. www.telecomsys.com	275 West St., Suite 400 Annapolis, Md. 21401 410-263-7616	\$94.52 million	secure mobile communication tech, cyber security, security training, highly secure deployable satellite solutions, ES-1-1, commercial location, deployable wireless solutions	Defense, NASA, General Services, State, DISA	Maurice B. Tosé, chairman, president and CEO
7 Edaptive Systems www.edaptivesys.com	400 Red Brook Blvd., Suite 120 Owings Mills, Md. 21117 410-327-3366	\$80.85 million	professional support, fuels, IT/telecom services, R&D, technical support	Defense, Veterans Affairs, Health & Human Services, Energy, Homeland Security	Frank Blair, Michael Keck, Paul Kayayong, partners
8 Force 3 Inc. www.force3.com	2151 Priest Bridge Dr. Crofton, Md. 21114 800-391-0204	\$77.34 million	ADP components, ADP support equipment, ADP software, maintenance/repair of equipment	Defense, Commerce, Social Security, General Services, Health and Human Services	Rocky Cintron, president and CEO
9 7Delta Inc. www.7delta.com	10490 Little Patuxent Pwy., Suite 300 Columbia, Md. 21044 443-552-0661	\$65.98 million	IT/telecom services, telecom transmission, systems analysis, program evaluation/review, telecom network mgmt.	Veterans Affairs, IRS, Treasury, State, General Services, Federal Acquisition Service	Michael Sawyers, president and CEO
10 LB&B Associates Inc. www.lbbassociates.com	9891 Brokenland Pwy., Suite 400 Columbia, Md. 21046 301-596-2440	\$63.98 million	housekeeping, fuel supply facility operations, training aids/devices, office building maintenance	Defense, National Archives, General Services, Labor, NASA, DMA	David Van Scoyoc, COO, Lily Brandon, chairman
11 Survive Engineering Co. LLC www.survive.com	4695 Millennium Drive Belcamp, Md. 21017 410-273-7722	\$41.87 million	engineering/technical support, R&D/defense support, aircraft operational systems development, R&D manufacturing technology, vehicle equipment components	Defense, U.S. Army, U.S. Air Force, U.S. Navy, Defense Contract Management	Jeff Foulk, CEO, Kris Keller, president and COO
12 Rockwell Collins' ARINC www.arinc.com	2551 Riva Road Annapolis, Md. 21401 410-266-4000	\$41.57 million	professional support, IT/telecom services, defense R&D space/missile systems, engineering services	Defense, General Services, Transportation, Commerce, Justice	Jeffrey A. Standerski, senior vice president, information management services
13 Impaq International LLC www.impaqint.com	10420 Little Patuxent Pwy., Suite 300 Columbia, Md. 21044 443-367-0088	\$39.82 million	health services R&D, professional support, data collection, special studies/analysis, biomedical R&D	Health & Human Services, Labor, Education, Agriculture, Millennium Challenge Corp.	Sharon Benus, CEO, Cary Sennett, president
14 BGE www.bge.com	P.O. Box 1475 Baltimore, Md. 21203 800-265-6177	\$31.66 million	electric, gas, fuel oils, other utilities	Defense, General Services, Health & Human Services, National Community Service, NIH, DISA	Calvin Butler, CEO
15 Securityhunter Inc. www.securityhunter.com	2624 Lord Baltimore Dr., Suite K Baltimore, Md. 21244 800-397-5300	\$31 million	professional support, fuels, IT/telecom services, R&D, technical support	Defense, Veterans Affairs, Health & Human Services, Homeland Security, Defense Logistics	Daniel Prochnow, president, Michael Rogers, CEO
16 Vision Technologies Inc. www.visiontech.biz	530-G McCormick Drive Glen Burnie, Md. 21061 410-424-2183	\$23.95 million	professional support, IT/telecom services, IT operations, fiber optic cables, communication equipment	EPA, Energy, Defense, General Services, SEC	John L. Shetrone Jr., president and CEO
17 Allen & Shariff Corp. www.allenshariff.com	7061 Deepage Drive Columbia, Md. 21046 410-381-7100	\$23.9 million	hospital building construction, utilities construction, other building construction, building maintenance/repair	Defense, U.S. Navy	Zack Shariff, CEO, Mary Cannon, president
18 Carroll Independent Fuel Co. carrollfuel.com	2700 Loch Raven Road Baltimore, Md. 21218 410-235-1966	\$22.97 million	fuel oils, liquid propellants and fuels	Defense, Interior, Commerce, National Park Service, NIST	Richard Phelps, CEO
19 City of Aberdeen www.aberdeen-md.org	60 N. Parke St. Aberdeen, Md. 21001 410-272-1600	\$22.79 million	water utilities	Defense, U.S. Army	Michael Bennett, mayor
20 Signature Consulting Group LLC www.sghealthit.com	7108 Ambassador Road, Suite 150 Windsor Mill, Md. 21244 410-277-3440	\$20.51 million	professional support, IT/telecom systems analysis, administrative support, technical assistance	Health & Human Services, General Services, Medicare and Medicaid	Corey Cook, president and CEO
21 Blind Industries & Services of Maryland www.bism.org	3345 Washington Blvd. Baltimore, Md. 21227 410-737-2600	\$19.36 million	yarn/thread, textile fabrics, clothing, office supplies, professional support	Justice, Defense, Commerce, State, Veterans Affairs, Federal Prison System, NOAA	Frederick Puente, president
22 GP Strategies Corp. www.gpstrategies.com	6095 Marshalee Drive, Suite 300 Elkridge, Md. 21075 410-379-3600	\$18.93 million	professional and technical support, ADPE configuration, telecom network equipment, IT operations	Defense, OPM, Health & Human Services, Social Security, NASA	Douglas Sharp, president, Scott N. Greenberg, CEO
23 Premier Management Corp. www.premgtcorp.com	8894 Stanford Blvd., Suite 405 Columbia, Md. 21045 443-656-3550	\$18.45 million	professional support, fuels, IT/telecom services, R&D, technical support	Defense, Veterans Affairs, Health & Human Services, Energy, Homeland Security	Marcus Board, president and CEO
24 NewWave Telecom & Technologies Inc. www.newwave-technologies.com	6518 Meadowridge Road, #100 Elkridge, Md. 21075 410-782-0476	\$17.73 million	professional support, fuels, IT/telecom services, R&D, technical support	Defense, Veterans Affairs, Health & Human Services, Energy, Homeland Security	Sherifah Munis, vice president, corporate & community development, Patrick Munis, president and CEO
25 BPSI/MPSC LLC www.bpsicorp.com	645 Baltimore Annapolis Blvd., # 217 Severna Park, Md. 21146 410-544-7725	\$16.72 million	admin./professional support, housekeeping, contract/procurement support, program mgmt.	Defense, U.S. Army	Maureen Roden, president and CEO

¹ Formerly AAI.

NOTES: NA - not applicable, not available or not approved

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