

Largest defense and federal contractors based in the Baltimore area¹

Ranked by dollar amount of federal contracts in Maryland in fiscal year 2012

	Name Address Phone / website	FY '12 federal contracts in Md./total no.	Top products or services sold to federal agencies in fiscal year 2012	Top federal purchasing agencies in fiscal year 2012	Biggest FY 2012 contract/ dollar value	Top executive, title
1	AAI Corp. 124 Industry Lane, Hunt Valley 21030 410-666-1400 / www.aaicorp.com	\$810.26 million/ 5,480	unmanned aircraft, combat/assault/ tactical vehicles, bombs, rotary-wing aircraft, logistics support	Defense, Justice, NASA, Interior, Veterans Affairs, U.S. Special Operations Command	unmanned aircraft/ \$358 million	Diane Giuliani, Robert J. Peters, Steven E. Reid, SVPs
2	Johns Hopkins University 3400 N. Charles St., Baltimore 21218 410-516-8000 / www.jhu.edu	\$632.47 million/ 1,279	R&D/engineering, R&D space research, R&D operations systems, R&D medical/ biomedical	Defense, NASA, Health and Human Services, Homeland Security, International Development, NIH	R&D space research/ \$51.23 million	Ronald J. Daniels, president
3	Arinc 2551 Riva Road, Annapolis 21401 410-266-4000 / www.arinc.com	\$312.93 million/ 699	professional support, engineering, IT/ telecom, R&D defense systems, electronics/communication equipment	GSA, Defense, Transportation, Interior, Commerce	professional support/ \$26.26 million	John M. Belcher, chairman and CEO
4	Johns Hopkins Health System 600 N. Wolfe, Baltimore 21287 410-955-5000 / www.hopkinsmedicine.org	\$312.36 million/ 18	medical health care, lease/rental of parking facilities, professional support, expert witness	Defense, Health and Human Services, Justice, Tricare Management Activity, NIH	medical health care/ \$190.05 million	Ronald R. Peterson, president
5	Abacus 610 Gusnyan St., Baltimore 21224 410-633-1900 / www.abacuscorporation.com	\$136.13 million/ 340	IT/telecom facility operation, IT strategy/ architecture, management engineering, management support	NASA, Defense, State, Interior, Justice	IT/telecom facility operation/ \$14.63 million	Richard P. McGee Jr., president
6	Quality Software Services Inc./QSSI 3400 N. Charles St., Warfield Pwy., #401, Columbia 21044 301-977-7884 / www.qssinc.com	\$118.63 million/ 57	IT/telecom, ADPE system configuration, systems analysis, IT strategy/architecture	Health and Human Services, Housing and Urban Development, Education, GSA, Agriculture, NIH	ADPE system configuration/ \$23.02 million	Bikram Bakshi, president and CEO
7	Whiting-Turner Contracting Co. 300 E. Joppa Road, Towson 21286 410-821-1100 / www.whiting-turner.com	\$110.44 million/ 147	office building construction, troop housing, non-building facilities, dining building construction	Defense, GSA, Health and Human Services, Interior, EPA/NIH	troop housing/ \$38.16 million	Willard Hackerman, president and CEO
8	LB&B Associates Inc. 9891 Brokenland Parkway, #400, Columbia 21046 301-596-2440 / www.lbassociates.com	\$71.31 million/ 501	housekeeping, operations support, training aids/devices, fuel supply facility operations, office building maintenance	GSA, Defense, National Archives, Veterans Affairs, Justice	facilities operations support/ \$12.74 million	Lily A. Brandon, chairman
9	Force 3 Inc. 2151 Priest Bridge Drive, Crofton 21114 800-391-0204 / www.force3.com	\$70.99 million/ 843	ADP components, ADP support equip- ment, telephone/telegraph equipment, input/output storage devices, software	Defense, Interior, Health and Human Services, State, Commerce, NIH, Social Security Administration	ADP components/ \$8.31 million	Rocky D. Cintron, president and CEO
10	TeleCommunication Systems Inc. 275 West St., Suite 400, Annapolis 21401 410-263-7616 / www.telecomsys.com	\$69.76 million/ 105	communication equipment, IT/telecom, ADP support equipment, ADP software and components	Defense, GSA, Army, Air Force, Defense Logistics Agency, Navy	communication equipment/ \$25.37 million	Maurice B. Tosé, chairman, president and CEO
11	Planned Systems International Inc. 10632 Little Patuxent Pwy., #200, Columbia 21044 410-964-8000 / www.plan-sys.com	\$61.88 million/ 51	IT/telecom, ADP software, professional support, program management	Defense, GSA, Community Service, International Development, Veterans Affairs, Tricare	IT/telecom services/ \$23.53 million	Terry Lin, CEO
12	Edaptive 400 Red Brook Blvd., #120, Owings Mills 21117 410-327-3366 / www.edaptivesys.com	\$56.63 million/ 38	IT/telecom systems, R&D defense, professional support, IT/telecom hardware/software services	Health and Human Services, Treasury, Commerce, GSA, FDA	R&D defense services/ \$20.36 million	Frank Blair, managing partner
13	7Delta Inc. 10490 Little Patuxent Pwy., #300, Columbia 21044 443-552-0661 / www.7delta.com	\$56.6 million/ 59	IT/telecom, program evaluation, programming, program support, integrated hardware/software services	Veterans Affairs, Treasury, GSA, Labor, IRS, Federal Acquisition Service	IT/telecom services/ \$7.67 million	Michael C. Sawyers, CEO
14	Earth Resources Technology Inc./ERT 6100 Frost Place, Suite A, Laurel 20707 240-554-0161 / www.ertcorp.com	\$53.05 million/ 275	professional support, engineering/ technical support, environmental services, IT/telecom, personal services contracts	Commerce, Defense, NASA, Treasury, GSA, NOAA, IRS	professional support/ \$3.21 million	Peter Li, president; Jingli Yang, CEO
15	EA Engineering Science & Technology 11019 McCormick Road, Hunt Valley 21031 410-584-7000 / www.eaest.com	\$52.28 million/ 349	environmental services, landscaping, environmental remediation, production engineering, technical support	Defense, EPA, Homeland Security, Transportation, Interior, FEMA, Maritime Administration	environmental services/ \$12.23 million	Ian D. MacFarlane, president and CEO
16	Securityhunter Inc. 2624 Lord Baltimore Dr., Suite K, Baltimore 21244 800-397-5300 / www.securityhunter.com	\$51.94 million/ 137	alarm/signal/security detection systems, night vision equipment, still-picture cam- eras, medical/surgical instruments/supplies	Health and Human Services, Interior, Defense, State, GSA, National Park Service	alarm/signal/ security detection/ \$5.62 million	Michael S. Rogers, CEO; Nancy F. Rogers, president
17	Maxim Healthcare Services Inc. 7227 Lee Deforest Drive, Columbia 21046 410-910-1500 / www.maxhealth.com	\$44.85 million/ 715	nursing, medical care, radiology, general health care, surgery	Veterans Affairs, Justice, Defense, Health and Human Services, Agriculture, Federal Prison System	nursing/ \$1.45 million	W. Bradley Bennett, CEO
18	Aquilent Inc. 1100 West St., Laurel 20707 301-939-1000 / www.aquilent.com	\$42.41 million/ 103	IT/telecom, systems development, advertising, management and professional support	Health and Human Services, Veterans Affairs, Labor, Defense, NIH, FDA	advertising/ \$3.87 million	David G. Fout, president and CEO
19	Survive Engineering Co. 4695 Millennium Drive, Belcamp 21017 410-273-7722 / www.survive.com	\$37.61 million/ 241	engineering/technical support, R&D defense, combat/assault/ tactical tracked vehicles	Defense, GSA, Army, Air Force, Navy	R&D defense/ \$6.98 million	Jeff Foulk, president and CEO
20	McCormick & Co. Inc. 18 Loveton Circle, P.O. Box 6000, Sparks 21152 410-771-7110 / www.mccormickcorporation.com	\$33.03 million/ 3	condiments and related products; sugar, confectionery and nuts	Defense (Defense Commissary Agency)	condiments and related products/ \$12.19 million	Alan D. Wilson, chairman, president and CEO
21	Alliance Technology Group LLC 7010 Hi Tech Drive, Hanover 21076 410-712-0270 / www.alliance-it.com	\$27.35 million/ 175	telephone/telegraph equipment, ADP equipment/software/support, ADP supplies, IT/telecom services	Defense, Commerce, Agriculture, Social Security Administration, Treasury, DISA, Census	telephone/tele- graph equipment/ \$2.48 million	Hope A. Hayes, owner
22	Frequentis USA Inc. 9017 Red Branch Road, #102, Columbia 21045 301-657-8001 / www.frequentis.com	\$24.54 million/ 26	communications security equipment/ components, IT/telecom transmission, telephone/telegraph equipment	Transportation, Defense, NASA, FAA, Army	communication equipment/ \$9.1 million	Leonard Swintek, president
23	Impaq International LLC 10420 Little Patuxent Pwy., #300, Columbia 21044 443-367-0088 / www.impaqint.com	\$21.9 million/ 67	professional support, program evaluation, ADP equipment/software testing, data collection, program management	Health and Human Services, Labor, Agriculture, Millennium Challenge Corp., Education	program evaluation/ \$3 million	Sharon R. Benus, CEO; Cary S. Sennett, president
24	Beacon Associates Inc. 900A S. Main St., Bel Air 21014 410-638-7279 / www.beaconassociates.net	\$20.23 million/ 184	education/training, administrative support, program management, curriculum development, word processing/typing	State, Health and Human Services, Homeland Security, Defense, National Science Fdn., FEMA, FDA	education and training/ \$4.02 million	Carol Koffinke, president and CEO
25	Data Computer Corp. of America/DCCA 5310 Dorsey Hall Drive, Ellicott City 21042 410-992-3760 / www.dcca.com	\$19.37 million/ 25	IT/telecom, computer-aided design/ manufacturing, systems analysis, profes- sional support, IT strategy/architecture	Health and Human Services, Defense, GSA, Centers for Medicare and Medicaid	IT/telecom services/ \$3.54 million	David W. Bower, CEO

SOURCE: USAspending.gov and the companies provided the information for this List.

¹ To qualify, contractors had to have a headquarters location in the Baltimore area.

Compiled by: Carolyn M. Proctor.

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