

# Largest defense and federal contractors based in the Baltimore area

Ranked by amount of federal contracts awarded in Maryland in the first three quarters of fiscal year 2013

Prior rank	Name Address Phone / website	FY '13' federal contracts in Md.	Top products or services sold to federal agencies in fiscal year 2013	Top federal purchasing agencies in fiscal year 2013	Top executive, title
2	<b>1</b> Johns Hopkins University 3400 N. Charles St., Baltimore 21218 410-516-8000 / www.jhu.edu	\$494.24 million	biomedical R&D, health services R&D, AIDS research, defense R&D	Health & Human Services, Agency for International Development, Defense, National Science Foundation, Education, NIH, CDC	Ronald J. Daniels, president
1	<b>2</b> AAI 124 Industry Lane, Hunt Valley 21030 410-666-1400 / www.aaicorp.com	\$344.44 million	missile and space systems R&D, nonrotating electrical converters, repair of power distribution equipment, nonpowdered valves	Defense, Justice, Export-Import Bank, Army, Defense Logistics, Federal Prison System	Diane Giuliani, Bill Irby and Robert J. Peters, senior vice presidents
4	<b>3</b> Johns Hopkins Health System 1800 Orleans St., Baltimore 21287 410-955-5000 / www.hopkinsmedicine.org	\$252.06 million	admin./professional support, parking facility rental, laboratory equipment and supplies, education/training/accreditations	Health and Human Services, Veterans Affairs, NIH	Ronald R. Peterson, president
6	<b>4</b> Quality Software Services Inc./QSSI 10025 Gov. Warfield Pwy., #401, Columbia 21044 301-977-7884 / www.qssinc.com	\$119.94 million	ADPE system configuration, IT and telecom services, systems analysis, IT strategy and architecture, professional support	Health and Human Services, Housing and Urban Devel., Education, Homeland Security, GSA, FDA, Centers for Medicare and Medicaid	Bikram Bakshi, president and CEO
12	<b>5</b> Edaptive Systems 400 Red Brook Blvd., #120, Owings Mills 21117 443-364-3366 / www.edaptivevs.com	\$55.5 million	support services, R&D/defense services, IT systems development, ADP systems development, data collection	Health and Human Services, Treasury, Commerce, Defense, EPA, Centers for Medicare and Medicaid Services, FDA	Frank Blair, Michael Keck and Paul Xayavong, partners
13	<b>6</b> 7Delta Inc. 10490 Little Patux. Pwy., #300, Columbia 21044 443-552-0661 / www.7delta.com	\$48.12 million	IT and telecom services, program evaluation/review, telecom transmission, systems analysis, telecom network equipment	Veterans Affairs, Treasury, State, IRS, General Services, Federal Acquisition Service	Michael C. Sawyers, president and CEO
3	<b>7</b> Arinc 2551 Riva Road, Annapolis 21401 410-266-4000 / www.arinc.com	\$44.42 million	ADP and telecom services	Defense, Interior, DISA	John M. Belcher, chairman and CEO
n/a	<b>8</b> Jeskell Systems LLC 6201 Chevy Chase Drive, Laurel 20707 301-230-1533 / www.jeskell.com	\$40.21 million	IT and telecom services, ADP software, ADP components, ADP support equipment, ADPE system configuration	Health and Human Services, Commerce, Treasury, Agriculture, Justice, Centers for Medicare and Medicaid Services, USDA, FBI	William Gleich, president
n/a	<b>9</b> ACET 6190 Guardian Gtwy., Suite 300, APG 21005 443-345-2631 / www.adamscomm.com	\$39.9 million	engineering/technical support, data centers/storage, IT and telecom services, professional support, program evaluation/review	Defense, Veterans Affairs, Smithsonian Institution, General Services, Army	Charles M. Adams, founder, CEO and chairman
9	<b>10</b> Force 3 Inc. 2151 Priest Bridge Drive, Crofton 21114 800-391-0204 / www.force3.com	\$32.61 million	ADP support equipment, ADP components, ADP software, repair/rebuild ADP equipment, dental equipment/instruments	Defense, Commerce, General Services, Health and Human Services, NASA, Navy, NOAA, Census	Rocky D. Cintron, president and CEO
19	<b>11</b> Survice Engineering Co. LLC 4695 Millennium Drive, Belcamp 21017 410-273-7722 / www.survice.com	\$31.51 million	engineering/tech support, R&D/defense support, aircraft operational systems design, R&D manuf., vehicle equipment components	Defense, Army, Air Force, Navy, Defense Contract Management	Jeff Foulk, CEO; Kris Keller, president and COO
10	<b>12</b> TeleCommunication Systems Inc. 275 West St., Suite 400, Annapolis 21401 410-263-7616 / www.telecomsys.com	\$23.79 million	communication equipment, telecom transmission, security equipment/components, IT and telecom services, program mgmt.	Defense, General Services, Army, DISA, Navy, Air Force	Maurice B. Tosé, chairman, president and CEO
14	<b>13</b> Earth Resources Technology Inc./ERT 6100 Frost Place, Suite A, Laurel 20707 240-554-0161 / www.ertcorp.com	\$20.93 million	professional services, engineering/technical services, environmental services, IT/telecom integrated hardware/software/services	Commerce, NASA, Defense, Interior, Treasury, NOAA, Army	Peter Li, president; Jingli Yang, CEO
8	<b>14</b> LB&B Associates Inc. 9891 Brokenland Pwy., #400, Columbia 21046 301-596-2440 / www.lbassoc.com	\$20.78 million	housekeeping/facilities operations, operation of fuel storage buildings and fuel supply facilities, repair/rebuild training equipment	Defense, National Archives, General Services, Labor, NASA, Navy	Lily A. Brandon, chairman
n/a	<b>15</b> Blind Industries & Services of Maryland 3345 Washington Blvd., Baltimore 21227 410-737-2600 / www.bism.org	\$16.46 million	yarn/thread, textile fabrics, clothing, electrical insulators and insulating materials, men's outerwear	Justice, Defense, Federal Prison System, Defense Logistics, Air Force	Frederick J. Puente, president
7	<b>16</b> Whiting-Turner Contracting Co. 300 E. Joppa Road, Towson 21286 410-821-1100 / www.whiting-turner.com	\$15.52 million	troop housing, office building repair, office building construction, heating/cooling plant construction	Defense, General Services, Health and Human Services, EPA, National Gallery of Art, Navy, NIH	Willard Hackerman, president and CEO
25	<b>17</b> Data Computer Corp. of America/DCCA 5310 Dorsey Hall Drive, Ellicott City 21042 410-992-3760 / www.dcca.com	\$13.9 million	IT and telecom services, IT strategy and architecture, systems analysis, professional support, ADP components	Health and Human Services, State, Defense, General Services, Centers for Medicare and Medicaid Services, Air Force	David W. Bower, CEO
n/a	<b>18</b> Vane Brothers Co. 2100 Frankfurst Ave., Baltimore 21226 410-631-7773 / www.vanebrothers.com	\$13.23 million	vessel freight, barges and lighters, cargo	Defense, Ustranscom	C. Duff Hughes, president
n/a	<b>19</b> Stary Associates Inc. 175 Adm. Cochrane Dr., #100, Annapolis 21401 443-378-5850 / www.stary-associates.com	\$11.71 million	travel agent, facility operation/maintenance, systems engineering, professional support, IT programming	Health and Human Services, Justice, Homeland Security, GSA, FBI, Centers for Medicare and Medicaid, CDC, Coast Guard	Sara Stary, president
n/a	<b>20</b> NewWave Telecom & Technologies Inc. 6518 Meadowridge Rd., #100, Ellicott City 21075 410-782-0476 / newwave-technologies.com	\$11.01 million	IT and telecom services, systems analysis, professional support, R&D, program review/development	Health and Human Services, NIH, Homeland Security, Defense, General Services, Centers for Medicare and Medicaid Services, FEMA	Patrick Munis, president and CEO
n/a	<b>21</b> Federal Staffing Resources LLC 2200 Somerville Road, #300, Annapolis 21404 410-990-0795 / www.fsrpeople.com	\$10.85 million	operation of government hospitals, nursing services, psychiatry services, general health care services	Defense, Veterans Affairs, Health and Human Services, Army, Air Force, Navy	Tracy Balazs, founder, president and CEO
16	<b>22</b> Securityhunter Inc. 2824-K Lord Baltimore Dr., Baltimore 21244 800-397-5300 / www.securityhunter.com	\$10.7 million	repair/rebuild alarm/security equipment, maintain alarm/signal systems, alarm/security services, engineering/technical support	Health and Human Services, Defense, Agriculture, Interior, State, Navy, Air Force, Army	Michael S. Rogers, CEO
n/a	<b>23</b> Cornell Technical Services Inc. 9700 Patux. Woods Dr., #140, Columbia 21046 301-560-2544 / www.cts-lc.com	\$9.74 million	aeronautics/space technology R&D	NASA	Douglas M. Cornell, founder and president
n/a	<b>24</b> Paragon Bioservices Inc. 801 W. Baltimore St., #401, Baltimore 21201 410-975-4050 / www.paragonbioservices.com	\$9.5 million	drugs/biologicals, professional support, laboratory equipment and supplies	Defense, Health and Human Services, Army, NIH	Marco A. Chacon, president and CEO
15	<b>25</b> EA Engineering Science & Technology 225 Schilling Circle, Hunt Valley 21031 410-584-7000 / www.eaest.com	\$9.06 million	environmental services, landscaping/interior layout/design, program mgmt., environmental remediation, engineering/technical support	Defense, EPA, Transportation, Commerce, General Services, Air Force, Army, Maritime Administration, NOAA	Ian D. MacFarlane, president and CEO

SOURCE: USAspending.gov and public records provided the information for this List.

NOTE: To qualify, contractors had to be headquartered in the Baltimore area.

n/a=not applicable

<sup>1</sup> Data for the first three quarters of FY 2013 is included in these totals.

Compiled by: Carolyn M. Proctor.

©Reprint permission must be obtained in writing from the editor of this newspaper.

CURRENT: Oct. 25, 2013

▶ ONLINE

Search our online database of all federal contractors (and how much they made) in fiscal year 2013: <http://bizj.us/tjb89>